



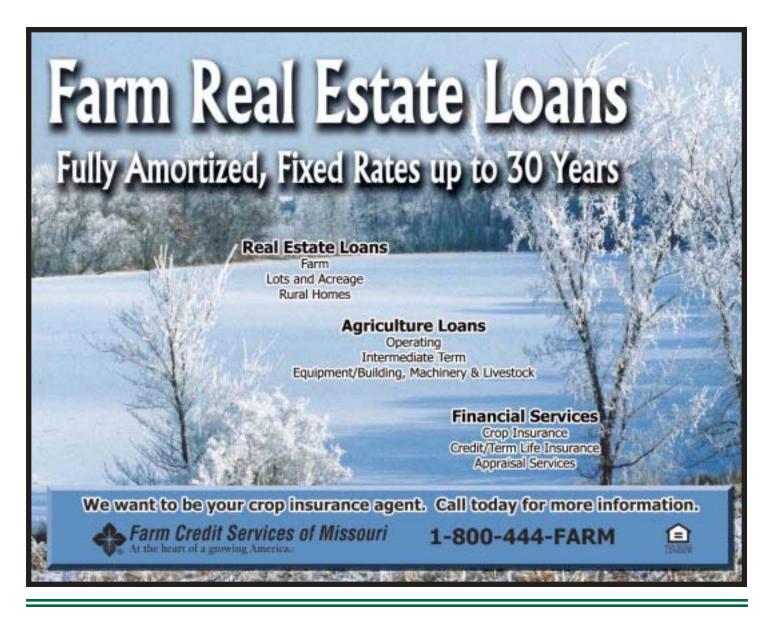
Missouri Department of Agriculture Market Information & Outreach Division P.O. Box 630 Jefferson City, MO 65102 (573) 751-2613

### Market Inforamtion and Outreach

- The Market News
  Program guides producers in production
  and provides a level
  playing field in the
  marketplace.
- Warket news staff
   report prices from
   22 livestock auctions and 15 grain
   markets in Missouri.
- ¥ The Outreach Program provides targeted, high-quality information about agriculture and department services to urban, rural, farm, and non-farm audiences.
- ¥ The Outeach
  Program publishes
  and distributes a
  current listing of
  agriculture commodity groups, coordinates merchandising
  council elections,
  and prepares official
  proclamations.
- Y Outreach staff work with youth through programs such as the Missouri Agribusiness Academy, BOAC grants and scholarships.

# January

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
December 2003  s M T W T F S 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31	February 2004 s M T W T F S 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29			New Year's Day	2	3
Western Nursery & Landscap	5 be Association Trade Show and N	6 Meeting, Kansas City, Jan. 4-6	7		2004 American Heartland Whittington, IL, Jan. 9-10 getable Conference & Trade Sho an. 8-10, Contact: 816-279-1691	, Contact: 573-526-6666 pw, St. Joseph,
11	12	13	14	15 Missouri Beef Industry Council Board Meeting, Columbia, Contact: 573-817-0899	Missouri Wine Marketing & Research Council Postmark Deadline for Valid Ballots, Contact: 573-751-2559	17
18	19 Martin Luther King, Jr. Day		Pruit Growers Conference, Exce an. 20-22, Contact: 573-882-963		Heartland Ag & Natu Poplar Bluff, Jan. 23-24	ral Resources Expo, Contact: 573-686-8064
25 American Association of	26  Grain Inspection and Warehous Las Vegas, NV, Jan. 25-27	An Evening with AgriMissouri, Jefferson City, Contact: 573-751-2559  ing (AAGIWA) Meeting,	28	29 2004 Cattle Industry Annual Phoenix, AZ		Missouri Association of Fairs & Festivals Convention, Lodge of the Four Seasons, Jan 30-Feb. 1





Farm Credit Services of Missouri 1934 East Miller Street Jefferson City, MO 65101 (573) 636-7809

### Farm Credit Services of Missouri

- For more than 85 years, Farm Credit Services of Missouri has been providing rural America with a a large variety of competitively priced financial products and risk management services specifically designed for agricultural producers, agribusinesses, and farmland and rural owners.
- ¥ Farm Credit Services of Missouri serves 102 counties through 29 branch offices.
- ¥ Farm Credit
  Services of Missouri
  is a member of the
  Farm Credit System,
  a nationwide
  network of borrower-owned lending
  institutions and specialized service
  organizations, and is
  the largest
  agricultural lending
  cooperative in the
  United States.

# February

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
the Four Seasons,	MO Soybean Merchandising Council Voter Registration Closes, Contact: 573-751-2559 Missouri Agribusiness Academy Application Deadline, Contact:	MO-AG Custom Ag Columbia, Conta MU Ag Unlimited Banquet & Auction, Columbia, Contact:	ct: 573-636-6130 ————————————————————————————————————		Watermelon Growers' Annual Meeting, Kennett Contact: 573-888-4722  Missouri Dairy Forum,	
Jan 30-Feb. 1	573-751-5619	573-882-7774	Feb	. 4-5	Contact: 63	6-519-9300
Missouri Young Farmers/Farm Wives Association State Convention, Osage Beach, Feb. 7-8 Midwest Regional Grape and	Missouri Youth Livestock Grading & Judging Contest & Workshop Registration Deadline, Columbia, Contact: 573-751-5527 Wine Conference Feb. 7-9	10	11	12	13 State FFA Degree Applications and Degree Certification	14
Tan-Tar-A, Contac	t: 800-392-WINE			Lincoln's Birthday	Reports Due to State Office	Valentine's Day
15	16 President's Day	MO-AG Legally Safe, Portageville, Contact: 573-636-6130	18	MO-AG Legally Safe,	20	Grain Elevator and Processing Society (GEAPS) Exchange, Feb. 21-24, Minneapolis, MN, Contact: 573-636-6130
Plant shrubs until May 15 in south Missouri.		all Fruit & Vegetable Conference eb. 16-18, Contact: 417-926-410		Columbia, Contact: 573-636-6130		Western Farm Show, Kansas City, Feb. 21-23
22 Grain Elevator and Processin	23 ng Society (GEAPS) Exchange, F Contact: 573-636-6130	24 řeb. 21-24, Minneapolis, MN,	25	26	27	28
Western Farm Show, K Washington's Birthday		po, Columbia, Feb. 23-25, Conta	Ash Wednesday ct: 573-445-8375	National FFA W	ek, Feb. 21-28	Equine Education Day, Columbia, Contact: 800-313-3327
29 Leap Day					January 2004       s     M     T     W     T     F     S       1     2     3       4     5     6     7     8     9     10       11     12     13     14     15     16     17       18     19     20     21     22     23     24       25     26     27     28     29     30     31	March 2004  S M T W T F S 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31





Missouri Department of Conservation 2901 W. Truman Blvd. P.O. Box 180 Jefferson City, MO 65102 (573) 751-4115 Fax: (573) 751-4467

- ¥ Missouri is a leader in the North Central Region in aquaculture sales with more than \$10 million in direct sales and an estimated impact of \$35 million to the state's economy.
- ¥ Missouri boasts more than 200,000 head of equine, third only to Texas and California.

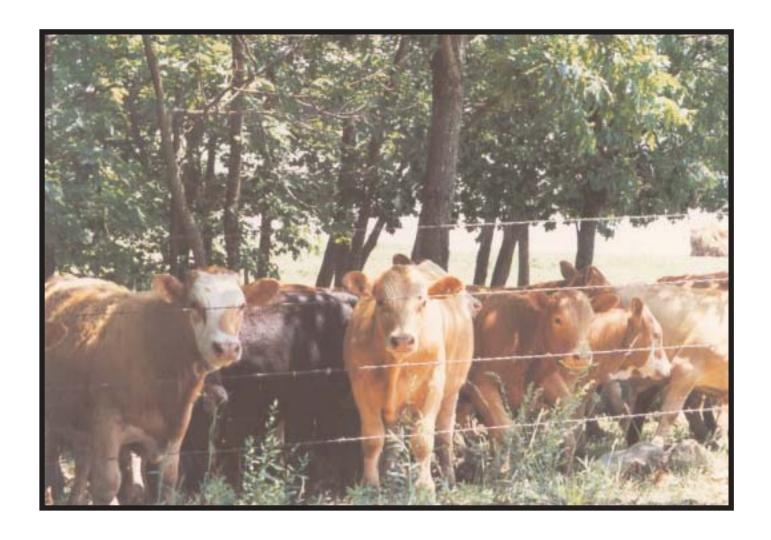
#### <u>Missouri Department</u> <u>of Conservation</u>

- ¥ More Missourians hunt or fish than the number who attend St. Louis Rams or Kansas City Chiefs games.
- ¥ The annual expenditures related to fish, forest, and wildlife recreation support 54,800 jobs in Missouri.
- ¥ Fish, forest, and wildlife recreation spending generates annually more than \$89 million of state sales tax revenue.
- Y One of every four Missouri residents hunts or fishes.

### March

Hadia</l

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
	Plant shrubs until June 1 in north Missouri.  MDA Agriculture Scholarship Application Deadline, Contact: 573-751-5619	2	3	Missouri Agriculture Leaders' Luncheon, Columbia, Contact: 573-751-2477	5	6
7	8	9	10	11	12	Missouri Youth Livestock Grading & Judging Contest & Workshop, Columbia, Contact: 573-751-5527
14	15 Grain & Feed Association Conve		St. Patrick's Day  ional Agriculture Week, March 14  TX, Contact: 573-636-6130	18	19	20 Spring Begins
21	22	23	24	25	26	27
28	29	30	31		February 2004  S M T W T F S 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29	April 2004  S M T W T F S 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30





Missouri Department of Agriculture Animal Health Division P.O. Box 630 Jefferson City, MO 65102 (573) 751-3377

- ¥ American lamb provides a significant source of zinc, iron and essential minerals.
- ¥ Missouri ranks 11th in the nation in corn production.
- ¥ Ethanol made from corn is an environ-mentally-safe, renewable, domestic energy source.

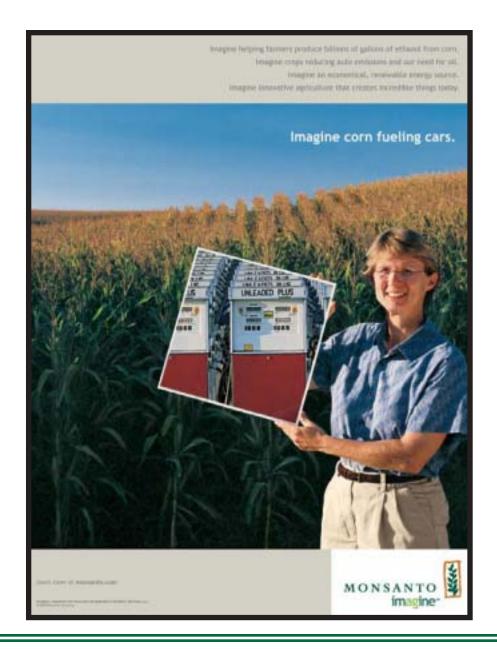
#### **Animal Health**

- ¥ The Animal Health Division, under the direction of the state veterinarian, is responsible for controlling, eradicating, and testing for livestock disease in Missouri.
- ¥ The division also administers programs that regulate livestock markets, dealers, brands and dead animal disposal.
- ¥ The Animal Care Facilities Act (ACFA) Program is also administered by the Animal Health Division.

# April



Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
March 2004  s M T W T F S  1 2 3 4 5 6  7 8 9 10 11 12 13  14 15 16 17 18 19 20  21 22 23 24 25 26 27  28 29 30 31	May 2004  s M T W T F S 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31			Missouri Agriculture Leaders' Luncheon, Jefferson City, Contact: 573-751-2477  April Fool's Day	Missouri Soybean Merchandising Council Postmark Deadline for Valid Ballots, Contact: 573-751-2559	3
Palm Sunday  Daylight Savings Time Begins	5 Passover Begins	6	7	8	9 Good Friday	10
11	12	13	14	15 Missouri FFA Conventio	16 n, Columbia, April 15-16	17
18	19 Spring Turkey Hunting Season Begins, Contact: 573-751-4115	20	21  Administrative Professionals Day	22 Earth Day	23	24
25	26	27	28	29	30	





Monsanto Company 800 N. Lindbergh Blvd. St. Louis, MO 63167 (314) 694-1000 Monsanto.com

- ¥ It has been proven that plants enhance the quality of the air we breathe.
- ¥ Goat meat is high in protein and iron and low in fat and calories.
- Wissouri is the 2nd leading state in the number of beef cows, with more than two million.
- ¥ Missouri farmers produce more than one million eggs daily.

#### Monsanto Company

- ¥ 23.8 gallons of ethanol displace one barrel of imported oil.
- ¥ Ethanol is the only liquid transportation fuel that can claim it yields more fossil energy than used to produce it.
- ¥ Increases in ethanol production offer enormous potential for economic growth in small rural communities. USDA has estimated that a 100 million gallon ethanol plant could create 2,250 local jobs.

# May

' Yard & Garden Beautification Month

├ Goat Month

Beef Month

¦ Egg Month

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
April 2004  S M T W T F S 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30	June 2004  S M T W T F S  1 2 3 4 5  6 7 8 9 10 11 12  13 14 15 16 17 18 19  20 21 22 23 24 25 26  27 28 29 30					1
	Show, Chicago, IL, May 2-4, Con ds Show, Chicago, IL, May 2-4,		5 Cinco de Mayo	Missouri Agriculture Leaders' Luncheon, Columbia, Contact: 573-751-2477	7	8
9 Mother's Day	10	11	12	13	14	15 Armed Forces Day
16	17	18	19	20	21	Squirrel Hunting Season Begins, Contact: 573-751-4115
23 30	24 31 Memorial Day, Observed	25	26	27	28	29





Missouri Department of Agriculture Grain Inspection & Warehousing Division P.O. Box 630 Jefferson City, MO 65102 (573) 751-5515

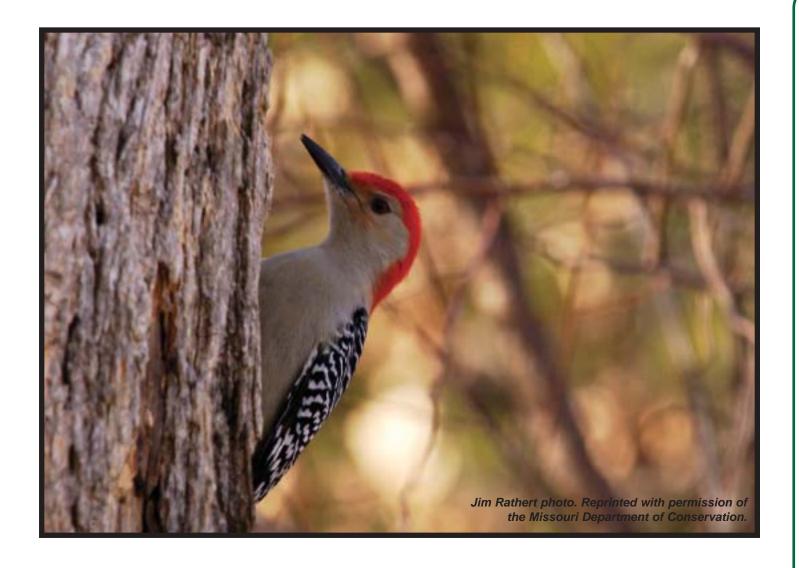
- ¥ Blueberries are an excellent source of vitamins and minerals important to a healthy diet.
- ¥ Turkey provides an excellent source of protein for health conscious individuals to limit their intake of fat and cholesterol.
- ¥ The dairy industry employs almost 5,000 Missourians in producing, processing, and distributing dairy products.

### Grain Inspection & Warehousing

- ¥ Nearly \$2 billion worth of grain was reportedly purchased by approximately 450 licensed grain dealers in 2002.
- Y The Grain Inspection program performed 86,128 inspections for grain quality and condition.
- For During its first year, the Missouri Ag
   Mediation Program handled more than 20 mediation cases.

## June

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
		1	2	3	4	5
6	7 Missouri Corn Merchandising	8	9	10	11	12
1.0	Council Voter Registration Closes, Contact: 573-751-2559		Academy, Springfield, June 7-11,		4.0	(no permit needed, except for trout), Contact: 573-751-4115
Free Fishing Day (no permit needed, except for trout), Contact: 573-751-4115	14	15	16 A Public Speaking Academy, CM	17 su	18	19
20	21 Summer Begins	22	23	24	25	26
27	28 Annual Convention, June 27-30, N	29  finneapolis, MN, Contact: 573-63	Bullfrog and green frog season begins at sunset through Oct. 31.		May 2004  S M T W T F S  1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31	July 2004  S M T W T F S  1 2 3  4 5 6 7 8 9 10  11 12 13 14 15 16 17  18 19 20 21 22 23 24  25 26 27 28 29 30 31





Missouri Department of Agriculture Agriculture Business Development Division P.O. Box 630 Jefferson City, MO 65102 (866) 466-8283

- ¥ Fresh Missouri vegetables are available through local farmers' markets, roadside stands and grocery stores across the state.
- ¥ Missouri ranks 7th in the nation in the production of watermelons.

### Agriculture Business <u>Development</u>

- ¥ In 2002, 10 Missouri fish farms generated \$1.8 million in trout sales.
- ¥ AgriMissouri is a registered trademark for products grown, raised or processed in Missouri.
- ¥ Missouri food-grade soybeans have captured more than 65 percent of the Identity Preserved soybean market in Taiwan.
- Y Canada is the largest export market for U.S. agricultural products.
- ¥ Missouri is the 2nd largest hay producing state (excluding alfalfa).

# July

Vegetable MonthWatermelon Month

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
June 2004       s     M     T     W     T     F     S       1     2     3     4     5       6     7     8     9     10     11     12       13     14     15     16     17     18     19       20     21     22     23     24     25     26       27     28     29     30	August 2004  s M T W T F S 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31			Deer permits go on sale for fall season. Contact: 573-751-4115	2	3
4 Independence Day	5	6	7		ence of the National Poultry Imp sco, CA, July 8-10, Contact: 770	
11	12	13	14  National Junior Angus Sho	15 w, Kansas City, July 12-17	16 Missouri Beef Industry Council Voter Registration Closes, Contact: 573-751-2559	17
18	19	20	21  MO-AG Summer Mee	22 ting, Osage Beach, July 21-23, C	23 Missouri Corn Merchandising Council Postmark Deadline for Valid Ballots, Contact: 573-751-2559 ontact: 573-636-6130	24
25	26	27	28	29	Ozark Empire Fair, Spr	31



- ¥ Missouri's grape industry produces more than 2,300 tons of grapes annually.
- Missouri's wine industry produces more than 500,000 gallons of wine annually, with several varieties receiving national and international acclaim.

#### Missouri State Fair

- ¥ The 2004 Missouri State Fair, with the theme "Now That's Fun," is Aug. 12-22.
- ¥ The 396 acres of the Missouri State Fairgrounds are available year-round for a variety of events.
- The 2004 Missouri State Fair will be the 102nd fair.



Missouri State Fair 2503 W. 16th St. Sedalia, MO 65301 (800) 422-FAIR www.mostatefair.com

### ¦ Grape & Grape Products Month

## August

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
1	2	3	4	5	6	7
		Election Day Ozark	Empire Fair, Springfield, July 30-	Aug. 8	Missouri Sheep Merchandising Council Voter Registration Closes, Contact: 573-751-2559	
8	9	10	11	12	13	14
Ozark Empire Fair, Springfield, July 30-Aug. 8				Missouri State I	air, Sedalia, Aug. 12-22, Contac	i: 660-530-5600
15	16	17	18	19	20	21
Sow cool-season grass seed until Oct. 15 in south Missouri.		Missouri State F	air, Sedalia, Aug. 12-22, Contac	: 660-530-5600		
22	23	24	25	26	27	28
Missouri State Fair, Sedalia, Aug. 12-22, Contact: 660-530-5600						
29	30	31			July 2004 s M T W T F s 1 2 3	September 2004 s M T W T F S 1 2 3 4
		Missouri Beef Industry Council Postmark Deadline for Valid Ballots, Contact: 573-751-2559			4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31	5 <b>6</b> 7 8 9 10 <b>11</b> 12 13 14 <b>15 16</b> 17 18 19 20 21 22 23 <b>24 25</b> 26 27 28 29 30





Missouri Department of Agriculture Plant Industries Division P.O. Box 630 Jefferson City, MO 65102 (573) 751-2462

- Y The black walnut is recognized as the official state tree nut of Missouri.
- ¥ September marks the peak of Missouri's apple harvest.
- Y The value of Missouri's commercial broiler chicken production in Missouri in 2002 was estimated at more than \$356 million.
- ¥ Bees are beneficial for the pollination of fruits, vegetables, grains and flowers.

#### Plant Industries

- ¥ The Missouri nursery industry employs nearly 9,000 people.
- ¥ Export certification requests have increased 51 percent from 2000 to 2002.
- Y The Bureau of Feed and Seed licenses approximately 1,500 feed manufacturers, distributors, and guarantors each year.

## September

Black Walnut Week

· Apple Month

¦ Chicken Month

├ Honey Month

Soybean Month

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
August 2004  S M T W T F S  1 2 3 4 5 6 7  8 9 10 11 12 13 14  15 16 17 18 19 20 21  22 23 24 25 26 27 28  29 30 31	October 2004  S M T W T F S  1 2  3 4 5 6 7 8 9  10 11 12 13 14 15 16  17 18 19 20 21 22 23  24 25 26 27 28 29 30  31		1	2	3	4
5	6 Labor Day	7	8	9	10	11
12 Grandparents' Day	13	14	15	16  Rosh Hashanah	Missouri Sheep Merchandising Council Postmark Deadline for Valid Ballots, Contact: 573-751-2559	18
19	20	21	22  Autumn Begins	23	24	25 Yom Kippur
26	27	28	29	30		





Syngenta Crop Protection 4673 S. Forest Ave. Springfield, MO 65810 (417) 890-0820

Fax: (417) 890-0512

- ¥ The demand for wood and paper products worldwide is projected to double over the next 50 years.
- ¥ National Forest Products Week is October 17-23.
- ¥ Missouri's pork industry provides Missourians with nearly 25,000 jobs.
- ¥ Missouri's pork industry contributes more than \$1 billion to the state's economy.

#### Syngenta Crop Protection

- ¥ The transactions combining Novartis Agribusiness and Zeneca Agrochemicals to form Syngenta created a leading global agribusiness company operating across all major areas of crop protection and seeds.
- ¥ Syngenta is the world's third largest high-value commercial seed company, based on 1999 pro forma sales.

### October

| Forest Products | Week | Pork Month

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
September 2004       s     M     T     W     T     F     S       1     2     3     4       5     6     7     8     9     10     11       12     13     14     15     16     17     18       19     20     21     22     23     24     25       26     27     28     29     30	November 2004  S M T W T F S 1 2 3 4 5 6  7 8 9 10 11 12 13  14 15 16 17 18 19 20  21 22 23 24 25 26 27  28 29 30				1	2
3	4	5	6	7	8	9
10	Columbus Day, Observed	12	13	14	15	World Food Day  National Boss Day
17	18	19	20	21	22	23
24 31  Halloween  Daylight Savings Time Ends	25	26	27	28	29	30





Missouri Department of Agriculture Weights and Measures Division P.O. Box 630 Jefferson City, MO 65102 (573) 751-4278

#### Weights & Measures

- Y The Weights and Measures Division protects buyers and sellers whenever goods and services are exchanged.
- The division's responsibilities include: inspecting the accuracy of weighing and metering devices; providing precise calibration of equipment; ensuring fuel quality; inspecting eggs; ensuring milk is not sold under cost; and ensuring public safety at premises where petroleum products and LPG (propane) are stored.
- ¥ Division staff visit 15,000 businesses annually, testing 25,000 scales and checking more than 30,000 pre-packaged commodities.

## November

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
	1	2	3	4	5	6
	Quail and Crow Hunting Season Begins, Contact: 573-751-4115	Election Day		National Small Farm Trade Sl	now & Conference, Nov. 4-6, Col	umbia,Contact: 800-633-2535
7	8	9	10	11	12	13
	Missouri Forage and Grasslar Contact: 57	d Council Annual Conference, 3-499-0886		Veteran's Day		
14	15 Hunting and trapping season begins for striped skunk, raccon, opossum, badger, red fox, gray fox, and bobcat.	16	17	18	19	20
	Contact: 573-751-4115  Sow dormant native warm-season grass and legume seeds until March 31.				National Farm-City	Trapping season for cottontail and swamp rabbits begins. Contact: 573-751-4115  Week, Nov. 19-25
21	22	23	24	25	26	27
		Na	tional Farm-City Week, Nov. 19-	25 Thanksgiving		
28	29	30			October 2004 S M T W T F S 1 2	December 2004 s M T W T F s 1 2 3 4
	MO Association of Soil & Water Conference, Nov. 29-Dec. 1, Ta				3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31	5 6 <b>7 8</b> 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 <b>25</b> <b>26</b> 27 28 29 30 31





Missouri Governor's Conference on Agriculture P.O. Box 630 Jefferson City, MO 65102 (877) 398-3305

Fax: 573-751-2868

- ¥ More than one million acres of Christmas trees is currently in production in the United States.
- ¥ Each acre of Christmas trees provides the daily oxygen needed for 18 people.

### Missouri Governor's Conference on Agriculture

- ¥ The 2004 Missouri Governor's Conference on Agriculture will be held at Tan-Tar-A on Dec. 12-14.
- ¥ The 2004 conference will be the 39th annual conference.
- ¥ Missouri ranks number two in the U.S. for the number of farms, with an average of 279 acres per farm.

## December

Christmas Tree Month

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
November 2004  S M T W T F S 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30	January 2005  s M T W T F S  1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31		MO Association of Soil & Water Conservation Districts Training Conference, Nov. 29-Dec. 1, Tan-Tar-A, Contact: 573-751-4932	2	Missouri Livestock Sympo	4 sium, Kirksville, Dec. 3-4, 0-665-9866
5 Missouri Farm Bureau Ar	Missouri Wine Marketing & Research Council and Missouri Aquaculture Council Voter Registrations Close, Contact: 573-751-2559		8 Hanukkah	9 Missouri Cattlemen's Associa	10	<b>1 1</b> Tar-A, Contact: 573-499-9162
	or's Conference on Agriculture, 7 ec. 12-14, Contact: 1-877-398-33		Sow dormant cool-season grass seed until Feb. 29 in south Missouri.	16	17	18
19	20	21	22	23	24 Christmas Eve	25 Christmas Day
26	27	28	29	30	31  New Year's Eve	